GMW 2021 in Brazil

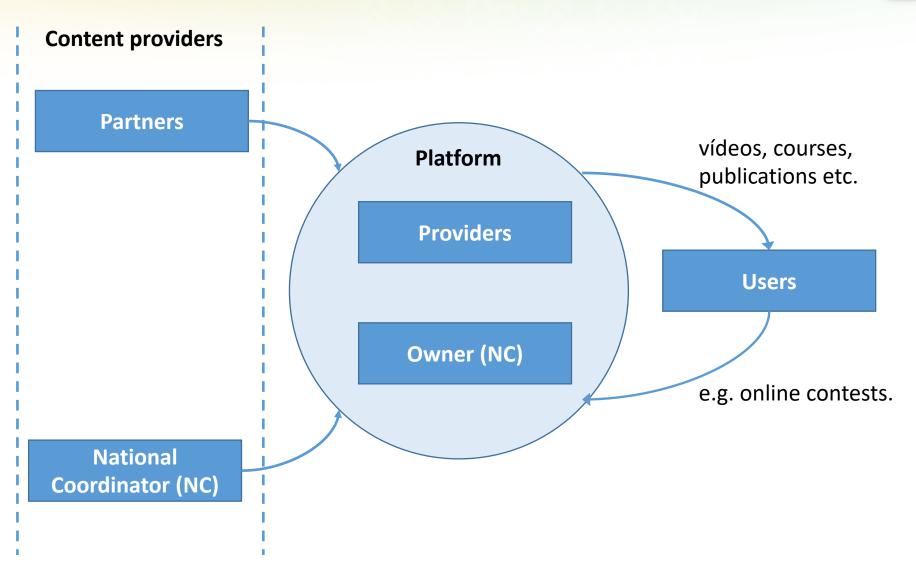




The views expressed throughout this presentation are the exclusive responsibility of the speaker, and do not necessarily reflect the views of the Securities and Exchange Commission of Brazil (CVM).

GMW as a platform:





Based on Marshal W., Parker G. and Choudary S.. Pipelines, Platforms, and the New Rules of Strategy, HBR, April, 2016.

A partnership in 2020 – a Pilot Project for WIW



Regulator, Entities and Fintech together for innovation in Financial Education



Regulatory Agency

Leader and WIW sponsor

Public servers also participate in the event using the new technology



Self-Regulatory Organization Members are banks, asset managers, brokers, securities dealers and investment advisers

Support investors to expand access to educational programs and content.



Association

Affiliate to **FP\$B**

Local CFP® Certification Provided CFP® Volunteers and entities selection for the event



Fintech

Created the new model and developed the technology

Provided the voucher that enabled the technology customization for the event.

Partnership for WIW 2020



Social assistance entity which provides adolescents and young people with a full education and entry into the world of work.











Up to 200 Financial Planner CFP®s available for the event



Social Assistance Entity focused on generating work and income. It has already inserted more than 88 thousand people in the labor market.

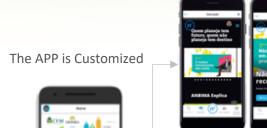
Remote and asynchronous services:

- Connection based on both Investors' and CFP®s' interests
- Orientation based on Investors' needs

Partnership for WIW 2020



Content is also customized



Information:

- Hub of videos from different channels and providers
- Learning sections
- Podcasts
- Lives streaming



Investor and CFP® input

the Voucher Code



Objective Advice:

- Connection based on CFP® and client interests.
- Remote (not real time) service.
- Fixed number of days and interactions
- Interactions with text, audio, video and files
- Interactions starts from a client's need.

The Voucher

Download

- Customization is based on a User Type (Investor or CFP®) matrix with 3 pillars:
 - Information
 - Objective Advice
 - · Financial Market viewing
- The regulator or entity is free to define the right voucher setup based on their local needs and regulation.



Financial Market viewing:

- Allows investor to be closer to the market, regulators, agencies and entities.
- Information, webpages, education programs, all in one single place.



Brazilian GMW - timeline

GMW launch (2020) - Brazilian GMW landing page launched and press release published (raising awareness about the campaign)

Event planning (Nov20-Mar21) –stakeholder mapping, organization of meetings and discussions with public, private and not-for-profit organizations:

- Financial regulators and ministries
- Departments of Education
- NGOs (e.g. Ação Jovem Educação e Finanças) https://ajmc.com.br/ Institutes
- Universities
- Market participants
- Institutes

New GMW Web page (1st week of March): agenda (planned events) and FE materials etc.)

Coordination: the Securities and Exchange Commission of Brazil (CVM)

GMW 2021 Activities:



Activities in Brazil:

- 1. Events: GMW launch event, lectures, podcasts, lives, radio interviews, courses etc.
- 2. Web page and tools: new Web pages for teachers and electronic tools (CVM Digital App).
- 3. New publications > sustainable finance
- 4. Marketing actions: social media posts and email marketing.

International events:

- 1. Conversation with teachers a dialogue on the challenges for teaching FE in different countries, the FE practices, and the covid-19 impact on personal finances and education.
- 2. A LAC Webinar.

GMW 2021: new PODCASTs CVMEducacional





Instagram LIVES –







cvmed



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Conve

13 sem





497 visualiza

12 DE NOVEMBRO



Adicion

CVM Digital App – new tools













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